



Workshop: Understanding Fertilizer Sales and Reporting Information



Sponsored by the US EPA Chesapeake Bay Program's Scientific and Technical
Advisory Committee and the Agricultural Nutrient Reduction Workgroup

**Tuesday, May 1, 2007
Holiday Inn-Fort Detrick Frederick, MD
Convening at 9:30 a.m.**

**Goal: Investigate improving the collection of fertilizer sales data,
specifically for the Chesapeake Bay model.**



PROGRAM

Moderator: Bill Angstadt, Delaware Maryland Agribusiness Association

Current Situation Analysis:

- Current calculation of fertilizer sales in Bay Model
Robert W. Burgholzer,
University of Maryland, CBP
- Current AAPFCO approach to sales data collection
Dr. David Terry,
University of Kentucky
- Current regulatory tonnage accounting system
Candice Carter & Darlene Stading, Southern States Cooperatives

Possible Innovations for Improved Accuracy:

- Protocols for farmer reporting – ARM survey
USDA NASS (invited)
- Viewpoint of Fertilizer Distributor
Rick Kirby, Kirby Agri,
Lancaster, PA
- GIS protocols
Dr. Harold Reetz, Foundation for Agronomic Research

Potential Actions:

- Consensus-building discussion - Group

This event is by invitation only and there is no charge, but does have a capacity limit of 40 guests. Please register to accommodate for the provided lunch.

To: Elizabeth Van Dolah - vandolahe@si.edu
Deadline is April 10, 2007.

Workshop Steering Committee:

Beth Horsey (co-chair)	MDA
Bill Angstadt (co-chair)	DMAA
Robert Burgholzer	UMD-CBP
Warren R. Bontoyan	MDA
John Breitsman	PDA
Dean Collamer	Honeywell
Teresa Crenshaw	DDA
Dave Hansen	U of DE/ STAC
Ron Korcak	USDA-ARS/ STAC
Mary Ellen Setting	MDA
Becky Thur	CRC/STAC
Liz Van Dolah	CRC/STAC
Harry Vroomen	TFI

Hotel Information:

Holiday Inn Frederick – Ft. Detrick
999 W. Patrick St.,
Frederick, MD 21701
(301) 662-5141 or 888-465-4329

Chesapeake Research Consortium group rate
of \$94/night.

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